

SAP IMPLEMENTATION CASE STUDY: FROM ECC TO BUSINESS ONE 9.1



NUCLEAR MEDICINE FIRM STREAMLINES OPERATIONS AND REDUCES TOTAL COST OF OWNERSHIP BY MIGRATING FROM SAP ECC TO BUSINESS ONE

Zevacor Pharma, Inc. is a strategic US developer, manufacturer and distributor of radiopharmaceutical products and services. The company, formerly IBA Molecular North America, has an innovative product portfolio and pipeline of diagnostic tracers aimed at improving patient care through better diagnosis and treatment of disease. Zevacor Pharma also provides research support and custom radiolabelling services to pharmaceutical, biotech and research institutions nationwide.

Executive Summary

Illinois Health and Science (IHS) acquired [Zevacor Pharma](#) in July 2015. Given the company's size and footprint, IHS Management decided to transition its Nuclear Medicine subsidiaries from SAP ECC to SAP Business One for Financials and Supply Chain Management. [AlyData](#) was selected to provide Advisory, Project Management and Change Management services and [Navigator Business Solutions](#) provided the SAP Business One expertise. The project was delivered on time and on budget in a record 15 weeks (mid-Aug. to early Dec. 2015) by a core team of 8.



Challenges

- (1) Staff has undergone **tremendous change** over the last three years.
- (2) Lack of **skilled resources** (ABAP/BASIS) to support and enhance SAP ECC.
- (3) Very **high Total Cost of Ownership** (TCO).
- (4) ECC related **IT infrastructure** was old and unstable, requiring significant IT support.

How Product Helped

- (1) Enabled **self-service capabilities** for business users, significantly reducing their dependence on IT and increased time-to-value.
- (2) Reduced **Total Cost Of Ownership** by 65%.
- (3) Business One is deployed in the Cloud. Eliminated **IT infrastructure and support costs** for SAP. Freed up IT staff to focus on value-added services.
- (4) **Streamlined technical support** by outsourcing it to Navigator Business Solutions.
- (5) **Automated** lock-box function with two banks, enabled payroll processing with ADP and delivered custom reports.
- (6) **High quality Master Data** - Customers, Items, Vendors, Fixed Assets and Chart of Accounts.
- (7) **High quality transaction data** – Purchasing, AP, AR, Financials, and Fixed Assets.

Results, Return on Investment and Future Plans

- (1) Staff **productivity** increased by 40% due to self-service capability in Business One.
- (2) The small **IT team** can support other strategic projects, without impact Service Level Agreements.
- (3) All 19 Zevacor Production facilities and corporate are on the same platform. Helps **standardize processes**, manage inventory better and implement best practices for inventory management, finance and accounting.
- (4) **TCO savings** can be deployed for other strategic projects.
- (5) Future plans are to expand the **Inventory Management** capability and integrate Business One with a regulatory compliance system.

"This is a major accomplishment for Zevacor Pharma, since it streamlines operations and will allow our staff to be more productive and focus on value-added services." - Peter Webner, Chief Operating Officer, Zevacor Pharma

"This starts a new phase for our IT department. The Cloud opens up tremendous opportunities for my team and the Business One deployment reduces the burden on my team." - Steven Ross, Director, IT Business Systems, Zevacor Pharma

"It was a pleasure working with the Zevacor Pharma business and IT teams and Navigator's consultants. We brought together the right business domain, technical, project management and SAP Business One expertise to deliver against a very aggressive schedule." – Jay Zaidi, Managing Partner, AlyData

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